## BAYSHORE NETWORKS® ENTERS STRATEGIC ALLIANCE WITH PTS DATA CENTER SOLUTIONS

Partnership will focus on protecting data centers from cyber attack and operational errors

**LAS VEGAS, CISCO LIVE, JULY 12, 2016** – Bayshore Networks, Inc., a provider of technology that safely and securely enables the Industrial Internet, today announced a strategic alliance with PTS Data Center Solutions, an Oakland, New Jersey-based provider a data center availability solutions and services.

The two companies are going to market with a bundled cybersecurity solution for Data Centers. PTS DCS is offering the secure Bayshore IT/OT Gateway™ software product as part of its cyber threat protection services for data center industrial controls. The IT/OT Gateway protects data center elements that could provide cyber attack apertures, such as building automation systems, HVAC, power, fire suppression equipment, machine sensors, and card access readers.

"We were impressed with Bayshore's ability to provide granular, policy-based protection of the entire range of equipment that is vulnerable in today's data center," said [name], [title] at PTS DCS. "The Bayshore technology will become a vital part of our secure data center facilities services."

"PTS Data Center Solutions is a nationally recognized leader in IT data center automation and availability," said Mike Dager, Bayshore Networks CEO. "Their expertise in this area provides an ideal fit for Bayshore's IT/OT Gateway product for secure data centers."

Bayshore's cloud-based software, called the Bayshore IT/OT Gateway, provides IT departments with visibility into OT (Operational Technology) infrastructure, networks, applications, machines and workers. These OT networks are undergoing transformation and require services traditionally available for IT networks, such as secure remote access and analytics. Bayshore provides immediate value by preventing OT process disruptions, providing cybersecurity protection and enhancing operational efficiency and business continuity.

## About Bayshore Networks, Inc.

Bayshore Networks®, named a Gartner Cool Vendor and SINET 16 Innovator, is the cybersecurity leader for the Industrial Internet of Things. The Company's award-winning, patented Bayshore IT/OT Gateway™ software unlocks the power of the Industrial Internet by enabling industrial applications and

data. It provides *Fortune 1000s* with unprecedented visibility into their Operational Technologies, safely and securely protecting industrial applications, networks, machines and workers.

The software deploys from the cloud, as a virtual machine, or on-prem as a hardware appliance. Bayshore has strategic alliances with leading technology companies including BAE Systems, Cisco Systems, SAP and VMware. For more information, visit <a href="https://www.BayshoreNetworks.com">www.BayshoreNetworks.com</a>.

## **About PTS Data Center Solutions**

With everything PTS does, it believes in challenging the status quo. PTS chooses to think differently by believing every company, no matter the size, can operate its own highly effective, resilient, and easy to manage data center. The PTS team knows it can be done simply and for a reasonable cost. PTS understands the proper balance between insourcing and outsourcing facilities, technology, and people. It helps that PTS has world-class design, engineering, construction, and management staff across both facility and IT disciplines. It also helps that PTS has the facilities and IT experience having integrated and tested many of the best-of-breed technologies the industry has to offer in our very own data center lab. Visit <a href="http://www.ptsdcs.com/">http://www.ptsdcs.com/</a>

###